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REO SPECIALIST in the SILICON VALLEY AREA - License since 1989
Centurion Producer ~ Ranked Top 5% with-in Century 21 Franchise System.
A highly motivated, Management, Marketing and Public Relations. Have excellent
executive skills in strategic planning, sales and closing.

OBJECTIVE: To become the Silicon Valley Area Specialist in REO Listings and Sales.

QUALIFICATIONS:

- 40 Million in Real Estate Sales - Average days close 35 days - Average DOM 30-45
- 19 years experience as a listing and sales agent
- Numerous escrow closing representing REO Buyers
- Top 5% of the Century 21 Nationwide / International producing agent
- Expansive knowledge of local real estate market (Realtor Associate)
- Helping clients currently in Mortgage Default, under Short Sale, Pre-foreclosure and Post-foreclosure proceedings
- Working with **Lenders, Attorneys, Loan Service Co & Buyers** to help current home owner Avoid Foreclosure proceeding.
- **Providing Property Evaluation Services (BPO's)** for over 20 + companies nationwide
- Experienced in business, management and public relations
- Multilingual – Professional Escrow Team and Staff - Reconstruction specialist team on-hand
- Weekly updates on all listing; Effectively managed multiple projects from conception to completion

1995 - PRESENT ~ Century 21 Alpha, San Jose, CA

- Listing ranges from \$100,000 - 7 Million
 - Negotiated TOP dollars on properties for the Banks and Sellers
 - Aggressive Marketing by understanding current market condition
 - 60% of return business are from referrals
 - Utilizing National and local Century 21 name recognition
 - Associations: NAR, C.A.R., MLS & Santa Clara Association of Realtors
 - Help maneuver 1031 Exchange purchases and sales (Residential and Commercial)
 - Providing Property Evaluation Services (BPO's) for over 20 + companies nationwide
 - Working with Buyers, Real Estate Agents, Attorneys and Banks to ensure smooth transaction
 - Prepared **Short Sale** packages and submitting all documents to the lender (1st & 2nd) for approval.
 - Analyzing potential clients' credit and financial situation prior to writing offers
- Marketing pages: www.MLSlistings.com, www.Realtor.com, www.century21.com, www.siliconvalleyREO.info, www.evergreenvalleyhomes.com, www.century21alpha.com, www.craigslist.com, www.frontdoor.com, www.homeescape.com, www.homes.com, www.Trulia.com, www.Hgtvfrontdoor.com, You Tube, Tweeter, Yahoo Real Estate, Google, AOL Real Estate, and many more online real estate sites.