



## Why The Buchanan & Bowen Sales Team?

Thank you for providing *The Buchanan & Bowen Sales Team* the opportunity to show you how our experience and expertise can make selling your home a quick and easy process.

### WHY OUR TEAM IS UNIQUE:

- On average, we've sold our clients' homes at a higher list to sales price ratio
- On average, we sell in a shorter number of days on market
- We have consistently ranked as top sellers in California more than 10 years in a row
- We managed 5% of the home sales and purchases in Los Altos and Los Altos Hills last year
- We rank among the Top 1% of Coldwell Banker agents in Silicon Valley and Nationwide
- In other words, we know this market!

### OTHER KEY REASONS:

- We offer full services including two agents with 40+ years combined experience, specializing in Los Altos, Los Altos Hills, and neighboring communities as well as:
  - A team escrow manager to handle all paperwork
  - A team marketing writer to publicize your home
  - A team listing assistant to help keep your home prepared and flyers stocked
- We have a database full of long-term, reliable vendors to get your home ready for sale
- We'll help you stage your home and hire professionals for everything else
- You won't have to worry about a thing with our sales team working for you. We take care of it all!

### PLEASE TAKE A MOMENT TO LOOK THROUGH THIS PACKAGE FOR MORE INFORMATION ON WHAT WE CAN OFFER YOU:

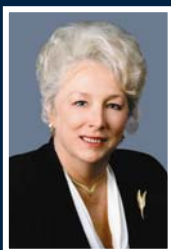
- Agent resumes and recognitions
- Marketing strategies we employ to showcase your home
- Thank you letters from former clients
- Useful information to consider when choosing an agent

There is also a lot to know about buying and selling property in the very popular Bay Area. We are the experts you can depend on to get top dollar for your home in the shortest time possible.

We believe in excellent customer service provided with the highest integrity. We also utilize the latest technological advancements to reach buyers and sellers, and we assure you we will respond to your questions immediately throughout the selling process. We sincerely appreciate the opportunity to be your real estate team.

Thank you,

*The Buchanan & Bowen Sales Team*



Jo Buchanan, GRI  
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*The Buchanan & Bowen Sales Team*  
40+ years combined experience in Los Altos, Los Altos Hills, and surrounding areas, provided with exceptional customer service.

Let Buchanan & Bowen Help...  
We'll Exceed Your Expectations!

*Top 1% Nationwide*

[www.BuchananAndBowen.com](http://www.BuchananAndBowen.com)



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